

Renato LANZA

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WORK EXPERIENCES

- **October 2008 to now:** Joined the legal department. Network development activities carried out as before.
- **May 2004 - October 2008:** sales support, network development coordinator at KIA MOTORS ITALY: all activities involved in network development and management, area manager support and direction, customer relationship management
- **2002-2004:** as a free lance translator. Among others, translation into English of an essay over customer relationship management by a Catholic University economics professor.
- **1998 – 2001:** part time employment to support university costs.
- **1996 - 1997:** clerk at MARCHINI's, an import – export firm specialising in German fine tableware. Customer contacts and archive.

EDUCATION

1980 – 1993: Swiss School of Milan (bilingual education German – Italian, scientific-linguistic education including English, french and Latin beside German)

1994 – 2001: commercial law degree at the Catholic University of Milan. Final dissertation over investment protection in South American countries – Chile in particular.

KNOWN LANGUAGES

English - fluent

French – very good

German – very good

Spanish - good

All languages except Spanish have been school and/or university subjects. I have been practising English with my mother, an English professor, since preschool age. I have been often abroad to practise (U.S., Australia, Chile, Argentina, Spain, Germany, France).

COMPUTER KNOWLEDGE AND OTHER SKILLS

I am very well acquainted with Windows o.s. and its major applications (Word, Excel, Outlook, Powerpoint, Paint, etc.). Frequent researches on the web.

I feel versatile and am used to team work. If the situation requires it, I can improvise and think non-conventionally.

I have learnt during all these years the value of a positive attitude and a direct approach in facing unknown situations.

EXTRA CURRICULAR ACTIVITIES

Sports: biking, trekking, jogging, swimming, ju-jitsu student.

Non-expert interest in music of all kinds and vintage movies. Assiduous reader, above all atmospheric and historical novels.

I love travelling and am prepared to spend medium-long spells abroad.

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